2021 Annual Report







Shirley-Eustis House Association

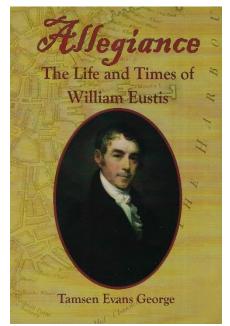
MISSION STATEMENT

The Shirley-Eustis House Association exists to preserve, maintain, and interpret the Shirley-Eustis House and grounds as a museum for the education and enjoyment of the public. The Association seeks to engage the broadest possible community in understanding the role of Shirley Place, since its construction as a Royal Governor's Mansion in 1747, as it reflects the beginning of our nation and the history of Roxbury and Boston.

HISTORY

The Shirley-Eustis House Association was founded in 1913 by preservation pioneers William Sumner Appleton, Lillie B. Titus, and others to preserve the 1747 mansion of His Excellency the Royal Governor of the Province of Massachusetts Bay, William Shirley. Flush with rewards from a military victory against the French at Louisbourg, Nova Scotia, the Governor built for himself an English country seat in rural Roxbury. Sited on a bluff above Boston's South Bay, the building soon became a celebrated landmark. Visitors noted its monumentality and Palladian rigor. During the War for Independence, the estate was left in the care of a senior enslaved man and Shirley's former valet, Thomas Scipio. Thomas had been with Shirley for many years, but his whereabouts are unknown after the estate was confiscated by the Massachusetts colonial militia in 1775.

After the Revolutionary War, Shirley Place was owned by a succession of elite New England families who removed its elaborate Baroque adornments and replaced them with smooth plaster walls and delicate Federal woodwork. In 1819 it was purchased by William and Caroline (Langdon) Eustis who had just returned from a diplomatic posting in Belgium and Holland. Eustis was elected governor of Massachusetts in 1823. After his death in 1825, Caroline remained in the house for another 40 years cultivating her gardens and mentoring young women in Roxbury. When she died in 1865, Roxbury was no longer rural, and no longer a fashionable location for Boston's elites. Shirley Place was subdivided and the old mansion became a boarding house and later a tenement. After years of neglect the City of Boston condemned the old mansion in 1913, whereupon Titus and Appleton embarked upon their rescue mission. They formed the Shirley-Eustis House Association and raised the funds to purchase the building. It was declared a National Historic Landmark in 1960 and underwent extensive restoration in the early 1980s. The restoration left intact most of the Federal era changes to the building while documenting its remaining Georgian elements. Visitors to the house today are treated to a storyline that explores the changes in American architecture, politics and culture from the pre-War, preindustrial world of Roxbury to the rapid growth of urban Boston under the new Republic.



Some readers of this letter remember Tamsen George, who served as Executive Director of the Shirley-Eustis House Association about twenty years ago. Tamsen recently completed a biography of William Eustis titled *Allegiance: The Life and Times of William Eustis.* This was a challenging effort. Eustis (1753-1825) was a member of Presidents Jefferson and Madison's cabinets, and later served as ambassador to the Netherlands and governor of Massachusetts. Yet he left a very sparse paper trail. If something exists, Tamsen found it.

Upon graduating from Harvard, Eustis began his study of medicine under the famous patriot, Dr. Joseph Warren. Eustis was soon attending Warren's patients while Warren was organizing a new Massachusetts government that would usurp British General Gage's civil authority, initiating the American Revolution. Later Eustis was the director of a

Continental Army hospital near West Point, sharing a home and dinner table with the West Point's beloved and heroic commander, Benedict Arnold. One day Arnold was gone, but the scurvy, dysentery, and amputations were not.

And today, after inconceivably gigantic strides in medicine and statecraft, elements of the profound disorientation in Eustis' world still confront us. A land war had raged in Europe for 20 years, and America was forced to be involved. As Secretary of War in 1812 Eustis had to prepare a nation with no army and a miniscule navy for conflict. Today, America's involvement in world affairs is utterly unavoidable. Now as then the role of democracy in the world order is in question. Indeed, even a common definition of democracy is elusive. Today the science of medicine takes just pride in the treatment of known maladies, yet mass infections by previously unknown microbes emerge with regularity.

The Shirley-Eustis House Association does not solve such crises. Our mission is to effectively preserve and interpret historical resources. This we have done during the gradually abating Covid pandemic, in careful adherence to mandated guidelines. Thanks to Tamsen's thorough research on William Eustis, we can now appreciate our public health, democracy, and world affairs challenges as extensions of the challenges faced by the Mansion's famous owner.

William S. Kuttner, President

EXECUTIVE DIRECTOR'S REPORT

Suzy Buchanan



In addition to enjoying a gradual emergence from the COVID-19 pandemic in 2021, I had the pleasure this year of working—mostly remotely—with a cheerful array of volunteers as well as our esteemed governors to keep several delayed projects moving forward, inch by inch, against a persistent current of pandemic surges, supply chain disruptions, and a general public hesitancy about how to resume social life again.

Our biggest achievement of 2021 was the City Landmark designation for what is officially called "Shirley-Eustis Place". This new status was conferred by the Boston Landmarks Commission. The designation was not just an exercise. It has real

community impact, and everyone affiliated with SEHA can take credit for saving the former Governor's stable at 42-44 Shirley Street, (the W.E. Woodward House). This entire project took almost two years, countless meetings and hearings, and lots of community conversations. Finally in August, City Council approved the designation, and a week later Mayor Kim Janey stood in front of our Carriage House and declared "Shirley-Eustis Place" a Boston City Landmark.

Although the Governor's Mansion at Shirley Place was already a *National Landmark*, that designation did not actually confer the protections that we now enjoy with the additional *City Landmark* status. Now all three buildings in the Shirley-Eustis Place designation —the W.E. Woodward House, the Shirley Mansion and the Ingersoll-Gardner Carriage House—enjoy permanent protection from demolition and any changes that might permanently alter their defining characteristics as historic buildings must be approved by the Landmarks Commission.

This is a preservation success story that impacts more than the roughly two acres of ground it covers. The basic investigations performed on the W.E. Woodward house have unearthed a number of clues about not only the history of enslavement at Shirley Place and in colonial New England, but also into the architecture of Roxbury's 18th century estates, the ways colonial elites presented themselves to the world, and how the class structure of British society was expressed in the North American colonies. All of these themes reach well into 19th century American history and yield insight into our nation's conflicted efforts to fashion a republic. We have already incorporated the discoveries about 42-44 Shirley Street into our tour programs and the response has been very positive.

That's the outcome of all the meetings, petitions, conversations, paperwork and hearings that we waded through to achieve this milestone. None of it could have been done without the financial support of our membership or the hours put in by our Governors, Overseers and volunteers who help keep things going at Shirley Place on a day-to-day basis. As we move forward into 2022, I look forward to working with everyone to build on these accomplishments and to bring our story to a growing audience



Suzy Buchanan, Executive Director

BUILDINGS AND GROUNDS COMMITTEE

William B. Finch, Chair

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Buildings, prepared by Bill Finch:

Carriage House roof - The construction contract with Gerard O'Doherty of Lincoln, MA was executed, and the new wood shingles delivered to the site in December after repeated delays in the delivery of the shingles due to supply chain/pandemic issues (they had been ordered in August). The supply chain issues also resulted in a very substantial increase in the price of the shingles resulting in a total project cost of about \$83,000. While well above the initial contract price for the work, the estimated cost was within



our original cost estimate and the available grant funding that had been secured with the addition of a generous contribution of a Governor. The wood shingles selected were Alaskan Yellow Cedar having 5/8" thick butts which are expected to last longer than standard 7/16-inch butt shingles. Copper strips with an exposure of 1" stipulated at every seventh course on the north and east pitches will prevent the growth of fungus and mold on the shingles. These pitches are not readily visible, but because of the trees at the property line had grown a substantial amount of mold on the previous roof.

Main House Furnace - A new gas-fired furnace was installed in early December to heat the first floor of the house. The old furnace was about 40 years old and well beyond its normal service life. The new unit consists of two 100,000 BTU power vented furnaces that were "twinned" together to perform as a single unit. The contractor was American Force HVAC, Roy Erickson, with a cost of \$10,175.

Plumbing - Substantial repairs were made to the plumbing in the crawl space in August to replace old cast iron pipes that had become extremely corroded. Most of the work was below the apartment. the cost was \$2,493 and the work was performed by Alewife Co.

Carpentry and Windows - The window frame and upper sash for the south window in Madam Eustis's chamber had started to pull away from the wall, and its interior shutters had shifted. The frame was put back to its original position, the sash secured, and the shutter repaired to function. Other work included the repair of the apartment's exterior screen door, and the repair and rehanging of the cupola exterior door that had blown open in a storm, and the construction of a new shutter to replace one that had fallen apart during the exterior painting. The repairs were done in the early fall by Joseph Napolitano (NAPCO) of Gloucester at a cost of \$780 for the window and \$875 for the shutter, screen door, cupola door.

Grounds Report, prepared by Jerry Wheelock

The fruit trees on the terrace and orchard were pruned and fertilized in Spring by arborist KC Chaffee of Jamaica Plain. We also reached out to beekeeper Bill Perkins during the summer to investigate the possibility of hosting a beehive or two on the grounds. While neighbors and friends of SEHA enjoyed the fruits of the orchard in the fall, a group of volunteers from the Boston Area Gleaners also came to pick over fifty large boxes of apples and pears. These were delivered to local food banks. Overseer Archer O'Reilly produced an excellent batch of applesauce with several bags of apples from the orchard.

We continued to highlight the gardens and orchard in our website with an article on the orange wine recipe found in Madam Eustis's diaries. Madam Eustis is known to have grown oranges and lemons in her greenhouse.

Elsewhere on the grounds we accomplished:

- the installation of a medicinal garden by Mary Lou O'Connor and the Massachusetts Master Gardeners. The apothecary roses that Mary Lou O'Connor planted in fall 2020 survived the winter and produced their first blooms.
- The removal of the mulberry tree in the Madam Eustis garden and the cottonwood in parterre. Both gardens are now essentially restored to their original plans.
- Renewal of the lower garden by the orchard and the addition of some native shade loving plants on the west side of the Carriage House
- Sandblasting and repainting of the cast iron garden urns in August, while many of our metal railings on the terraces were refreshed with new paint.
- The construction of a portable handicapped ramp for the Carriage House, which now makes the building fully accessible.

- Spring urn arrangements were supplied by Dahlia's Garden staff
- Acquisition of a new composting bin in the fall, enabling us to enrich our gardens naturally and inexpensively



FURNISHINGS AND COLLECTIONS COMMITTEE

Frederic C. Detwiller, Chair

Conservation of Lafayette Bed - The high post Sheraton bed in the Lafayette Chamber is in process. The



committee selected artisan Natalie Larsen to create period appropriate textile and bed furnishings, curtains and coverlet on a reproduction mattress and pillows. Funding is in place to cover costs. There is an on-going search for appropriate fabrics.

The 1825 Babcock Piano - A near duplicate of the one used that year to entertain Lafayette in the City of Boston, was delivered to Tim Hamilton for conservation.

SEHA Archives - Simmons University graduate students and Professor Sarah Pratt cataloged and described approximately 40 linear feet of documents into an electronic finding aid that now serves as a basis for future archival cataloging. Interns from Simmons College are expected to return every year to continue the project.

The Watkins Collection - The Watkins collection of utilitarian objects (kitchen and farm implements) in the Ingersoll-Gardner Carriage House has been sorted, arranged, and properly stored on new shelving intended for the purpose. Several of the items will appear in an online exhibit on the enslaved people of Shirley Place to be rolled out in 2022.

SEHA Collections - Volunteers (Virginia McLaughlin and Rachel Hoyle) made further progress in putting premanent numbers on artifacts and transfer them from acidic cardboard to polyethylene boxes. The accession numbers and descriptions are continuing to be entered in the SEHA Collections database.

DONOR ENGAGEMENT COMMITTEE

Ashley M. Casavant, Chair



The Donor Engagement Committee hosted SEHA's first peer to peer fundraiser in May to celebrate National Preservation Month. Participating board members developed their own giving pages and reached out to their networks to raise \$2,939 in online contributions.

Our annual appeal and membership programs brought in \$18,420 while unsolicited donations totaled \$11,300. As we resumed giving site tours on a limited basis, we also saw an increase in donations by visitors over and above their tour fees. These donations totaled \$485.

Grant income in 2021 included a \$1,000 grant from the Society of the Cincinnati to support the restoration for the new "Lafayette Bed" and a \$13,000 payment from the Boston Community Preservation Commission (CPC) to fund the replacement of the Carriage House roof.

This was the first installment on a \$40,000 grant awarded by the CPC for this project. Our initial PPP loan of \$14,424 was converted into a grant during the year and contributed to our ability to avoid draw downs on our investment accounts to cover operating expenses. We received a second round of PPP funding and applied for Employee Retention Credits as well.

EVENTS & EDUCATION COMMITTEE

Suzy Buchanan, Executive Director

The Events and Education committee is thankful to our chair, Jeanne Richardson, who stepped down from the committee in April. Jeanne cheerfully and skillfully coordinated publicity, scheduling and implementation of events during her term and brought warmth and style to our online presence.

Urban Gardening with Pollinators, February, 20 February is too early to be out in a New England garden, but nonetheless we took advantage of the spring gardening itch to host an online program with Mary Lou O'Connor who treated forty plus participants to a seminar on how to encourage pollinators in urban gardens. Mary Lou is the team leader for the Massachusetts Master Gardeners that tend Madam Eustis Garden here at Shirley Place. She gladly volunteered her expertise and time for this program. Her talk sparked a lot of great questions and tips from our participants. "Urban Gardening with Pollinators" was co-sponsored by The Food Project, and as we discovered with previous Zoom programs, many of our attendees were meeting the Shirley-Eustis House for the first time.

Tea Tasting with the Women of Shirley-Eustis House, March 14 - Jeanne Richardson and the Events Committee hosted an online tea tasting with thirty participants who sampled three types of tea that were popular in the colonial era. The Tea Party was a chance to enjoy some virtual socializing at the height of the pandemic. Suzy provided a mini slide lecture on the role of tea parties in the cultivation of Governor Eustis and Governor Shirley's political interests.

Mapping and Placing Roxbury, New England and the Imperial Atlantic, April 17 - Garrett Dash Nelson of the Leventhal Map and Education Center presented "Mapping and Placing Roxbury, New England and the Imperial Atlantic" to an international Zoom audience. Using maps from the Leventhal Center's extraordinary collections, Garrett explored how Governor Shirley and the British government used maps and cartography to expand and define the boundaries of the British empire. Garrett also explored how Roxbury grew and changed in the post-colonial era from rural village to integral part of urban Boston.



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On July 18, the Loring-Greenough House invited the Shirley-Eustis House Association to co-host a public reading of Frederick Douglass's 1852 4th of July Speech on the lawn at the Loring Greenough House. After the reading, historian Byron Rushing led a discussion of the context for Douglass's speech and its impact on the abolitionist movement.

Working Report on Slavery at Shirley Place, October 12 - One of our most important activities in 2021 was the ongoing effort to obtain city landmark status for Shirley Place and the W.E. Woodward House (42-44 Shirley Street), the 18th century stable built for Governor Shirley. We celebrated that success on August 21 when Acting Mayor Kim Janey held a press event to publicize the new status and to commemorate the lives of the enslaved people in the Shirley Household, particularly in the old stable, where Shirley's footmen, coachmen and stable boys lived and worked. We could not have accomplished this goal without the work done by Aabid Allibhai, graduate student at Harvard University, who undertook the research necessary to reveal the names and identities of the enslaved people who lived in the Shirley household. That information was crucial to helping to save the W.E. Woodward house from demolition. In the Fall, Aabid presented his research findings to nearly 80 people who tuned in to his Zoom

presentation. Kyra Singleton, Executive Director of the Isaac Royal House and Slave Quarters, followed Aabid's talk with a brief commentary on the impact of interpreting enslaved lives on the business interpreting historic houses.

In the interests of safety, we chose not to host a holiday gathering in 2021, but we lit up the grounds at Shirley Place for the holidays again to add light and cheer to the neighborhood.

Looking back at 2021 we are happy to note that although we couldn't directly host any large inperson programs, our virtual events drew in over four hundred people. Additionally, with proper safety measures in place, we hosted over one hundred guests for tours of Shirley Place throughout the year.

FINANCE COMMITTEE

Stephen R. Vitello, Treasurer, Mary Flynn, Chair

Association's investments are held at Bank of America/US Trust. Its operating account is held at Santander Bank and a separate cash fund is held at Fidelity Investments. The Association's CPA prepared the 2021 annual financial statements and performed a review engagement with respect to the statements.



SEHA's total assets were \$3,461,600* as of December 31, 2021, up from \$3,070,600* as of December 31, 2020. This is largely attributable to strong growth in the equity markets, despite the economy's ongoing supply chain and hiring uncertainties stemming from COVID-19. The Association's total 2021 revenue and support, inclusive of all investment activities and contributions was \$616,700 versus \$523,200 in 2020. In addition, donor contributions and tour revenue grew by 9.6%.

Total expenses were \$217,100 in 2021 versus \$150,700 in 2020. The increase was primarily driven by program costs which rose from \$84,000 in 2020 to \$131,800 in 2021. These expenses are primarily attributable to maintenance items including replacement of the Mansion heating system, substantial plumbing repairs, significant tree pruning and removal and other landscape work as well as increases in utilities and security

costs. General administrative costs increased by \$13,000 due to a required refund of a restricted fund award balance. All other administrative costs remained stable.

The market value of SEHA's investments was \$3,303,700 on December 31, 2021 compared to \$2,879,100 on December 31, 2020. Income from Net Assets currently finances a significant portion of annual operating and major restorations expenses. The Executive Director has worked closely with the Board to increase program funding through grants and donor contributions whenever possible. In 2020, the Executive Director secured a \$14,400 Payroll Protection Program Loan, which was successfully converted to a full grant in 2021.

Total Net Assets at Year End 2021 were \$3,443,600 compared to \$3,044,000 at Year End 2020. While the value of the Board Designated Endowment remained the same at \$1,544,400 the Perpetual Endowment increased by \$500 to \$457,600. The Undesignated Endowment increased from \$735,000 in 2020 to \$1,072,700 due to investment gains. Purpose Restricted Funds increased by \$61,400 including increases in Unappropriated Endowment income and grants funds received for several projects.

To assist with operating expenses SEHA drew \$77,200 or 3.1% on its investment accounts three year rolling average of \$2,488,876. An additional \$67,200 was drawn from several Restricted Funds, including Unappropriated Endowment, to cover costs associated with donor purposed and major restoration/repair projects.

Note* The Mansion, Ingersoll-Gardner Carriage House, furnishings, objects and numerous parcels of land are not assigned a dollar value because they are considered invaluable. Land listed under assets represents only more recently added "buffer" parcels that are not considered to be part of the collection.

SHIRLEY-EUSTIS HOUSE ASSOCIATION 2020 FINANCIAL STATEMENTS

Shirley-Eustis House Association Financial Statements Years Ended December 31, 2021 and 2020 with Independent Accountant's Review Report are included at the end of the 2021 Annual Report.

See donor acknowledgements on the following pages

Thank you to our donors:

Annual Appeal - 2021

Anonymous Alan & Marilyn Hoffman

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Annual Appeal - 2021, continued

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VOLUNTEERS

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Rachel Hoyle	Peter Stott
Barbara Kurze	Althea Wagman-Bolster
Rene Mardones	Amy Wilson
and Noah!	

Collectively, Governors, Overseers and Volunteers contributed thousands of hours of professional services to SEHA in 2021. Thank you, everyone.

Shirley-Eustis House Association Statement of Financial Position December 31, 2021 and 2020

	2021	2020
Assets		
Current Assets:		
Cash Accounts receivable Other current assets	\$ 39,900 - 0 - 10,700	\$ 67,400 6,500 10,300
Total Current Assets	50,600	84,200
Investments Collections (see notes to financial statements) Land	3,303,700 - 106,300	2,879,100
Restricted cash	1,000	1,000
Total Assets	\$3,461,600	\$3,070,600
Liabilities and Net Assets		
Current Liabilities:		
Accounts payable Accrued expenses Government PPP Loan	\$ 2,900 15,100 - 0 -	\$ 2,200 10,000 14,400
Total Current Liabilities	18,000	26,600
Total Liabilities	18,000	26,600
Net Assets:		
Without Donor Restrictions: Undesignated Board designated for endowment Total Without Donor Restrictions With Donor Restrictions:	1,072,700 1,544,400 2,617,100	735,000 1,544,400 2,279,400
Purpose restricted Perpetual endowment Total With Donor Restrictions	368,900 457,600 826,500	307,500 457,100 764,600
Total Net Assets	3,443,600	3,044,000
Total Liabilities and Net Assets	\$3,461,600	\$3,070,600

See accompanying notes and independent accountant's review report

Shirley-Eustis House Association Statement of Functional Expenses Year Ended December 31, 2021 (with comparative totals for 2020)

	Preservation of House	Other	Total	General & Admin.	Fund- Raising	Total 2021	Total 2020
Staffing Fund raising Insurance	\$ 33,400		\$ 33,400	\$41,700	\$ 8,300	\$ 83,400 200 10,700	\$ 83,800 100 10,500
Maintenance & repairs Membership & governance Museum/Curatorial	63,100		63,100 - 0 - - 0 -			63,100	18,800
Office Other programs	1,700		1,700	2,100	200	4,300	5,200
Other Professional services Public programs & use		\$ 600 4,200	1 4 1 0 0 0 1 0 0	14,500 11,300 400		15,100 11,300 4,200 400	1,700 11,200 3,900 400
Security Utilities.	11,900		11,900			11,900	9,500
Total	127,000	4,800	131,800	70,700	000'6	211,500	150,700
Collections & restoration Total Expenses	5, 600	\$ 4,800	5,600	\$70,700	000'6 \$	\$217,100	\$150,700

See accompanying notes and independent accountant's review report

Shirley-Eustis House Association Statement of Activities Year Ended December 31, 2021 (With comparative totals for 2020)

	Without Donor Restrictions	With Donor Restrictions	Total 2021	Total 2020
Support:				
Contributions Rental income Admissions, tours	\$ 66,900	\$ 9,100	\$ 76,000	\$ 70,500
Investment income (net) Other Income	423,100	86,500	509,600	421, 100 - 0 -
Net assets released from restrictions	33,700	(33,700)	0	 0
Total Revenue & Support	554,800	61,900	616,700	523,200
Expenses:				
Program General and administrative Fund raising	131,800 70,700 9,000		131,800 70,700 9,000	84,000 57,700 9,000
Total Expenses	211,500	0	211,500	150,700
Excess/(Deficit) of Support over Expenses	343,300	61,900	405,200	372,500
Amounts paid for collections and restorations	2,600		2,600	0
Change in Net Assets	337,700	61,900	399,600	372,500
Beginning Net Assets	2,279,400	764,600	3,044,000	2,671,500
Ending Net Assets	\$2,617,100	\$826,500	\$3,443,600	\$3,044,000

See accompanying notes and independent accountant's review report

Shirley-Eustis House Association Statement of Cash Flows Years Ended December 31, 2021 & 2020

	2021	2020
Cash flows from operating activities:		
Change in net assets	\$399,600	\$372,500
Adjustments to reconcile change in net assets to cash provided by operating activities:		
(Unrealized Gain)/Loss on investments PPP loan forgiven Decrease in accounts receivable (Increase) in other current assets Increase in accounts payable Increase/(Decrease) in accrued expenses	(433,700) (14,400) 6,500 (400) 700 5,100	(385,400) - 0 - 300 (100) 800 (7,900)
Net cash from operations	(36,600)	(19,800)
Cash flows from investing activities:		
Purchases of investments Proceeds from sale of investments	(92,500) 101,600	
Net cash from investing activities	9,100	35,600
Cash flows from financing activities:		
Proceeds from PPP loan	- 0 -	14,400
Net cash from financing activities	- 0 -	14,400
Net change in cash	(27,500)	30,200
Cash, beginning of year	68,400	38,200
Cash, end of year	\$ 40,900	\$ 68,400
Interest paid	\$ - 0 -	\$ - 0 -
Income taxes paid	<u>\$ - 0 -</u>	<u>\$ - 0 -</u>

See accompanying notes and independent accountant s review report

NOTE 1 -- Organization and Purpose:

The Shirley-Eustis House Association, (the Association) was incorporated as a not-for-profit corporation in 1913 under the laws of the Commonwealth of Massachusetts. The Association exists to preserve, maintain and interpret the Shirley-Eustis House (the House) and Grounds as a museum for the education and enjoyment of the public. The Association seeks to engage the broadest possible community in understanding the role of Shirley Place, since its construction as a Royal Governor's mansion in 1747, as it reflects the beginning of our nation and the history of Roxbury and Boston.

The primary sources of funding for the Association are investment income and contributions from supporters.

NOTE 2 -- Summary of Significant Accounting Policies:

Income Tax Exemption

The Association is exempt from Federal and State income taxes under the provisions of Section 501(a) of the Internal Revenue Code as an entity described in Section 501(c)(3). Therefore, no provision for income taxes has been made.

The Association has been determined to be other than a private foundation by the Internal Revenue Service.

The Association believes that all income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would be material. Accordingly, there is no provision for related reserves as of December 31, 2021 or 2020.

Basis of Presentation

These financial statements have been prepared on the accrual basis of accounting.

Comparative Totals

Prior year information is presented in summary form for comparative purposes only and is not a complete presentation in conformity with accounting principles generally accepted in the United States.

Presentation of Net Assets

Net assets are classified in two classes: net assets without donor restrictions and net assets with donor restrictions.

NOTE 2 - Summary of Significant Accounting Policies (continued):

Presentation of Net Assets by Class (continued)

Net assets with donor restrictions are created only by donor-imposed restrictions on their use. All other net assets, including board-designated or appropriated amounts, if any, are legally unrestricted, and are reported as part of the net assets without donor restriction class.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Association considers all highly liquid investments purchased with an original maturity of three months or less to be cash and equivalents.

Restricted cash consists of a rent deposit received from a tenant.

Accounts Receivable

Accounts receivable are recorded for program income that were earned but uncollected at year-end. A provision for uncollectible accounts is provided when management determines that an account may be uncollectible.

Management expects that all receivable will be collected and accordingly no provision for uncollectible receivables has been provided.

There were no accounts receivable written off as uncollectible during 2021 and 2020.

Contributions Receivable

Contributions are recognized at net realizable value when a donor makes a promise to give that is, in substance, unconditional. Contributions receivable expected to be collected in more than one year are recorded at their present value. Provisions for uncollectible contributions receivable are provided based on management's judgment as to the collectability of each account.

There were no contributions receivable written off as uncollectible during 2021 or 2020.

There were no contributions receivable at December 31, 2021 or 2020.

NOTE 2 - Summary of Significant Accounting Policies (continued):

Investments

Investments in equity securities with readily determinable fair values, mutual funds, and all investments in debt securities are reported at fair value in the statement of financial position. Realized and unrealized gains/losses and investment income are recorded in the statement of activities as changes in net assets without donor restrictions unless their use is restricted by explicit donor-imposed stipulations or law, in which case they are reported as net assets with donor restrictions.

Investments in equity securities, mutual funds, and bonds are valued at fair market value as determined by the last reported sales price on the last business day of the year.

Realized gains and losses are computed based on cost at the time of acquisition.

Board Designated Funds

The Board has designated unrestricted funds for the purpose of supplementing the existing permanent endowment. The assets are invested with other unrestricted funds and investment income is allocated to the endowment.

Fixed Assets

Equipment is recorded at cost or, if donated, at fair market value. Expenditures for equipment in excess of \$5,000 are capitalized. Lesser amounts are expensed. Depreciation on equipment is calculated on the straight-line basis over an estimated useful life of five years.

Expenditures for repairs and maintenance are charged to expense as incurred.

As of December 31, 2021 and 2020 there had been no expenditures for equipment qualifying for gapitalization.

Land

Land represents a vacant lot and other surplus land abutting the property on which the Association is located acquired from the City of Boston (the City). In purchasing the lot, the Board believed that any lot abutting the property would be desirable to control and may serve some future purpose.

NOTE 2 - Summary of Significant Accounting Policies (continued):

Accessions and de-accessions

Accessions of artifacts and reconstruction of the buildings and landscape are expended when purchased. De-accessions are recognized as revenue when sold.

Sale of Artifacts

The Board has adopted guidelines set by the American Association of Museums for sale of furniture and other artifacts. Proceeds from such sales are to be used solely for the purchase of other similar items or direct care of collections. As of December 31, 2021 and 2020 there were no funds designated for accessions.

Support and Revenue

Contributions with no donor-imposed restrictions are recorded as public support without donor restrictions. Contributions with donor-imposed restrictions or given as part of the permanent endowment fund are recorded as net assets with donor restrictions.

Restrictions can arise from purpose-specific program restrictions and/or time restrictions. Upon the lapse of such restrictions, these restricted resources are reclassified to net assets without donor restrictions in the statement of activities as net assets released from restrictions.

Restricted contributions whose restrictions are met in the same reporting period in which the contribution is received are recorded as net assets without donor restrictions.

Contributions that are restricted in perpetuity by the donor are recorded as net assets without donor restrictions.

Unconditional promises to give are recorded as public support at their net realizable value. Conditional promises to give are not included as public support until such time as the conditions are substantially met.

Fees for services are recognized as the related services are performed.

Topic 606 Revenue from Contracts with Customers became effective beginning January 1, 2019. Management believes that the requirements of Topic 606 do not pertain to the Association's sources of revenue and accordingly no changes have been made to the Association's revenue recognition policies.

NOTE 2 - Summary of Significant Accounting Policies (continued):

Functional Allocation of Expenses

The costs of providing programs and the administration of the Association have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited primarily in accordance with payroll dollars spent.

In-Kind Support and Donated Services

A number of unpaid volunteers, including members of the Board of Governors (the Board) and members of the community have made significant contributions of their time to the Association. When the value of the time contributed is subject to objective measurement it is reflected in the financial statements as donated services revenue and expense.

During 2021 and 2020 there was no in-kind support recorded in the financial statements.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fair Value

The Association adopted the criteria for Fair Value Measurements. These criteria define fair value, establish a framework for measuring fair value and expand disclosures about fair value measurements. These criteria establish a fair value hierarchy that prioritizes the inputs and assumptions used to measure fair value. The three levels of the fair value framework are as follows:

Level I: Inputs that reflect unadjusted quoted prices in active markets for identical assets and liabilities at the measurement date.

Level II: Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active.

NOTE 2 - Summary of Significant Accounting Policies (continued):

Fair Value (continued)

Level III: Inputs that are unobservable.

A qualifying asset or liability's level within the framework is based upon the lowest level of any input that is significant to the fair value measurement.

The Association's assets and liabilities have been historically valued at fair market values using Level I inputs.

Concentration of Credit Risk

The Association's significant concentration of credit risk consists primarily of cash. The Association maintains its cash deposits with a major financial institution.

Subsequent Events

Subsequent events are transactions or events that occur after the statement of financial position date, but before the financial statements are issued or available to be issued. The accompanying financial statements include the evaluation of subsequent events that have occurred through the date of the review report, which is the date the financial statements were available to be issued.

NOTE 3 -- Liquidity and Funds Availability:

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the Statement of Financial Position date, are comprised of the following:

	2021	2020
Cash and cash equivalents Accounts receivable Earnings on board designated	\$ 39,900 - 0 -	\$ 67,400 6,500
endowment Decline in endowment fund earnings subsequent to	1,073,700	735,000
year-end	(410,100)	- 0 -
Available resources	703,500	808,900
Short-term obligations	18,000	26,600
Available for expenditure	\$ 685,500	\$782,300

NOTE 3 -- Liquidity and Funds Availability (continued):

Endowment funds consist of donor-restricted endowments and funds designated by the board as endowment. Income from donor-restricted endowments is restricted until board appropriation. Donor-restricted endowment funds are not available for general expenditure.

NOTE 4 -- Investments:

Investments are comprised of the following:

	20	21	20	20
	Market <u>Value</u>	Cost	Market Value	Cost
Money market funds Corporate equities Corporate bonds	\$ 50,900 3,029,300 223,500	\$ 50,900 1,679,200 209,000	\$ 54,100 2,593,500 231,500	\$ 54,100 1,685,000 209,000
Total	\$3,303,700	\$1,939,100	\$2,879,100	\$1,948,100

Investment returns are comprised of the following components:

	2021	2020
Interest and dividends	\$ 52,400	\$ 40,000
Investment gains and losses	473,200	394,300
Management fees	(16,000)	(13,200)
Net investment (loss)/income	\$509,600	\$421,100

Investments are managed by a professional investment advisor and are monitored and evaluated by the Board of Trustees.

Subsequent to year-end, as the result of general market conditions, there was a significant decline in the market value of investments. As of May 31, 2022 the market value of investment values had declined approximately \$410,000.

NOTE 5 -- Endowment Funds:

Donor contributions that are intended for perpetual investment as part of the endowment, the income from which is to be utilized by the Association in meeting its exempt purpose, are classified as net assets with donor restrictions. The income generated by these funds is available for appropriation and

NOTE 5 -- Endowment Funds (continued):

accordingly are also classified as net assets with donor restrictions until such time as these amounts are appropriated for expenditure. Amounts appropriated are reclassified to net assets without donor restrictions at the time of appropriation.

Investments are managed by a professional investment advisor and are monitored and evaluated by the Board of Trustees.

The Board has adopted a policy of appropriating up to 5% of the total endowment to be used in support of the Association's operations.

Amounts designated for endowment by the Board and earnings on these amounts are classified as net assets without donor restrictions.

Endowment net assets are comprised of the following:

	Without Donor Restrictions	With Donor Restrictions	Total
Board Designated	\$1,544,400		\$1,544,400
Earnings on Board Designated	1,073,700		1,073,700
Original donor gifts Unappropriated earnings on		\$457,600	457,600
original gifts		228,500	228,500
/ / Total Endowment	\$2,618,100	\$686,100	\$3,304,200

Reconciliation of endowment beginning and ending balances:

	Without Donor Restrictions	With Donor Restrictions	Total
Beginning Balance	\$2,280,500	\$599,100	\$2,879,600
Contributions '-	**	500	500
Net investment income	403,600	106,000	509,600
Appropriations	(66,000)	(19,500)	(85,500)
Ending Balance	\$2,618,100	\$686,100	\$3,304,200

NOTE 5 -- Endowment Funds (continued):

Subsequent to year-end, as the result of general market conditions, there was a significant decline in the market value of endowment investments. As of May 31, 2022 the market value of endowment investment values had declined approximately \$410,000.

NOTE 6 -- Collections:

The Association owns a significant collection of objects including the house itself, a National Historic Landmark; the Net assets without donor restrictions consist of net assets Gardner Carriage House; and antiques and objects, some of which were owned by the Eustis and Shirley families. Most objects are from the 18th or early 19th century, some are modern reproductions. All are catalogued and cared for according to American Association of Museum guidelines.

NOTE 7 - Government PPP Loan:

During fiscal year 2020 management succeeded in applying for and receiving a loan from the Federal Government's Paycheck Protection Program (PPP) in the amount of \$14,400. During 2021 management successfully secured a second PPP loan. In 2021 Management applied for and received forgiveness of both.

NOTE 8 -- Net Assets:

Without Donor Restrictions

Net assets without donor restrictions consist of net assets without donor restrictions.

The Board has designated a portion of the net assets without donor restrictions to be treated as a part of the perpetual endowment.

With Donor Restrictions

Net assets with donor restrictions consist of contributions designated for a specific purpose by the donor as well as amounts designated by the donor for perpetual investment or were raised as a part of the perpetual endowment. Earnings on the perpetual endowment are considered to be net assets with donor restrictions until such time that they are appropriated for expenditure by the Board.

NOTE 8 -- Net Assets:

With Donor Restrictions (continued)

Net assets with donor restrictions are comprised of the following:

	2020	Additions Received	Amounts Released	2021
Carriage house	\$ 33,500	\$ 13,000	\$ 25,600	\$ 20,900
Collections	8,400			8,400
Conservation	3,100			3,100
Coolidge catalog	6,200			6,200
Education	3,700	8,600	1,100	11,200
Eustis book	5,500			5,500
Landscape	89,400		17,100	72,300
Thaler Fund	15,700	1,000	3,900	12,800
Unappropriated				
endowment income	142,000	106,000	19,500	228,500
Perpetual endowment	457,100	500		457,600
			20 - 10 - 20 - 10 - 10 - 10 - 10 - 10 -	
Total	\$764,600	\$129,100	\$ 67,200	\$826,500

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